

Working with Aaron and his team at Scorecard Sales has been, and continues to be, a rewarding experience. I was introduced to Aaron shortly after purchasing my restoration company by a mutual friend—I was told Aaron has a background in restoration, but he's also great at connecting with people and teaching the sales process. Both are correct. I thoroughly enjoy our bi-weekly calls: Aaron understands my industry, and pushes me to be forward thinking, and proactive versus reactive in my business.

In addition to our bi-weekly calls, Aaron graciously agreed to lead our team in a day of customer service training. He led our project managers and administrative staff in an all-day workshop that was beneficial, and perhaps more importantly, fun for all. The team still talks about Aaron's day with us.

I cannot recommend Aaron and Scorecard Sales enough if you are looking to take your sales team and process to the next level.



Shane Behmer
President
Paul Davis Restoration of Susquehanna Valley